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## Vacancy Announcement

### Commodity Trading Internship Petroleum Products Bonn - Germany

The **JANERO** Consultancy GmbH in Germany, has now grown to a global energy and fuel facilitator.

For its large customer base for petroleum products and services, JANERO Consultancy is seeking an intern for its Commodity Trading Projects Department, for a period of at least three months, to enable the individual build relationships with internal and external customers, to successfully buy, move, process, and/or sell grain and its products. The intern will assist in:

- Developing, implementing and applying models for project execution for energy companies in Europe, Middle East and Africa;
- Compiling data for prospective and existing clients;
- Researching market activity and new client opportunities to maintain and grow JANERO's position in the Petroleum market;;
- Developing and maintaining customer relationships with country elevators, suppliers and processors;
- Initiate, negotiate and agree on terms of commodity purchase/sale contracts, such as price, quality, quantity, transportation, timing and payment;
- Coordinate transportation and logistics to execute commodity contracts;
- Ensure thorough and accurate follow-up, execution, and closure of contracts;
- Make occasional plant and storage survey trips to visit with suppliers, and internal and external customers;
- Complete and present a project that is critical to the work process, customer interaction or market improvement; and
- Complete and collaborate on other projects and assignments as needed

#### Preferred Qualifications:

- Minimum Bachelor's degree or equivalent in Oil and Gas, sciences, Engineering, Geography and Energy;
- Interest in sustainable business practices;



- Sound judgment and decision making skills, even when outcome is uncertain
- Team player with excellent communication skills;
- Ability to be flexible and multitask, comfortable in a fast-paced environment;
- Strong analytical, quantitative, and problem solving skills;
- Comfortable taking and managing risks and challenging the status quo;
- Strong oral and written communication skills; strong persuasion and negotiation skills.

### Sponsorship

JANERO Consultancy does **NOT** provide remuneration for internships. Interns might wish to seek sponsorship for their assignment from public or private institutions, e.g. from a government, educational institution, or under a scholarship scheme of their home country or country of residence.

Interested candidates can send their curriculum vitae and a short cover letter explaining their motivation and the internship being applied for via email to: [info@janero.eu](mailto:info@janero.eu)

We look forward to hearing from you!

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